

Fig. 1

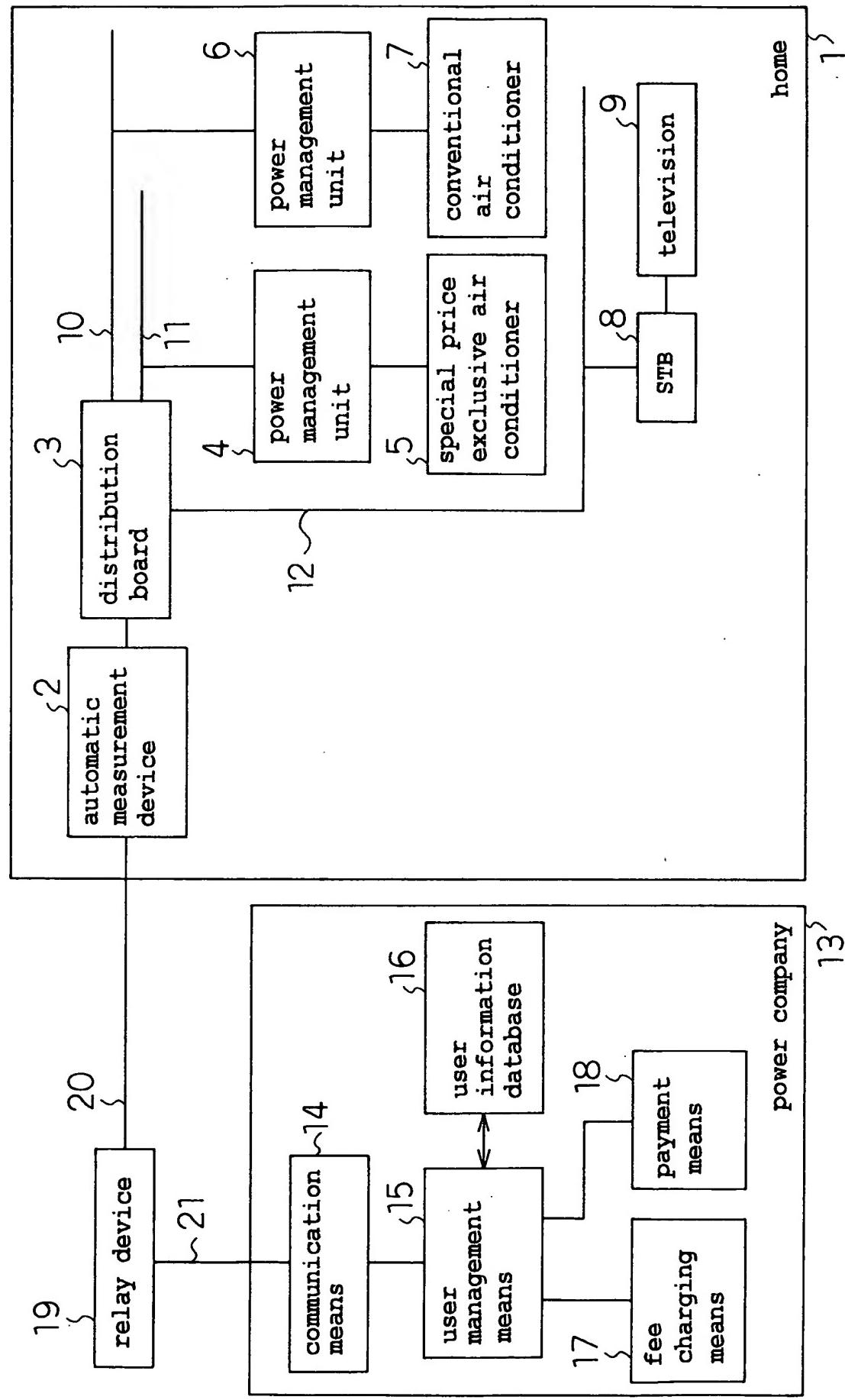


Fig. 2

apparatus	special price exclusive air conditioner	conventional air conditioner
sales price	40,000 yen	12,000 yen
amount of power consumed per unit hour	300 W/h	700 W/h
power utilization fee	13 yen per 100 W/h	10 yen per 100 W/h

Fig. 3

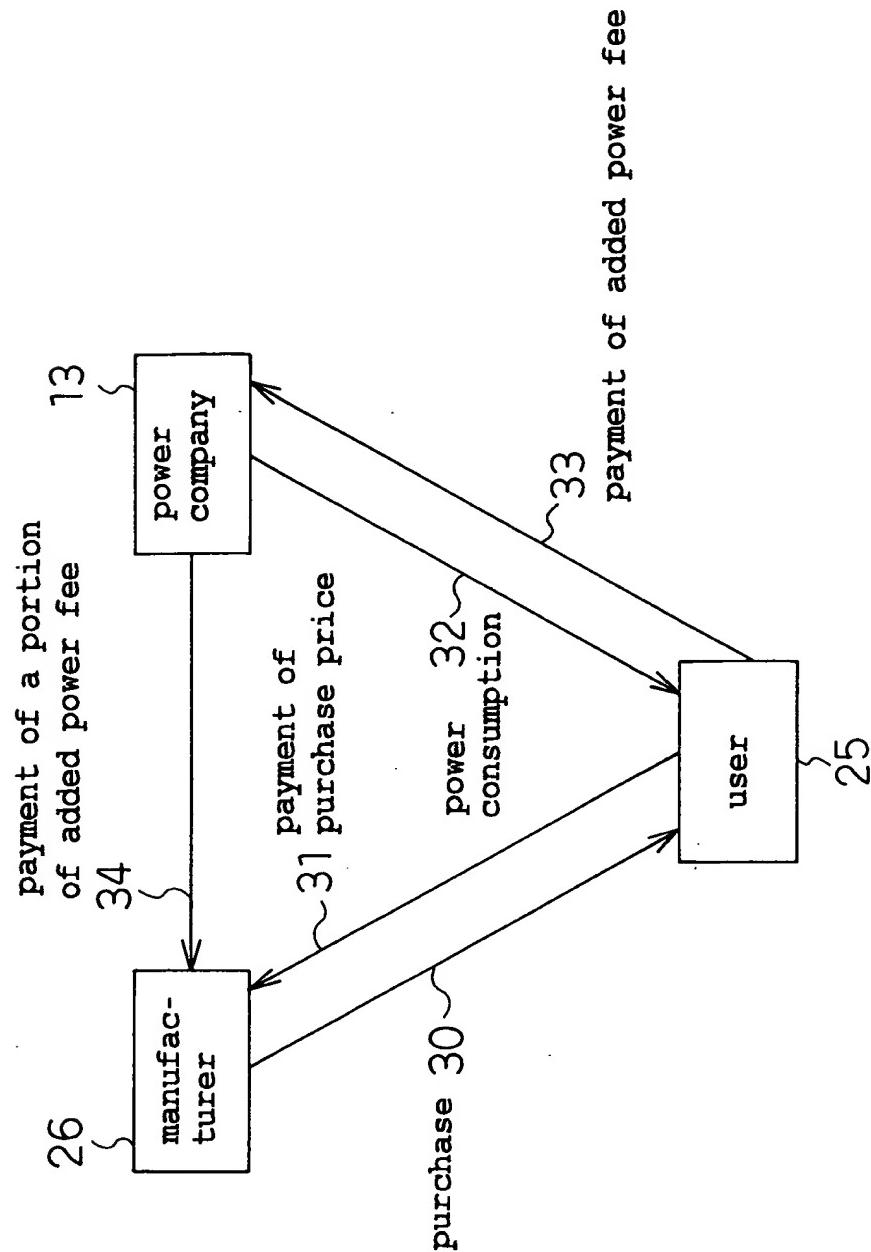


Fig. 4

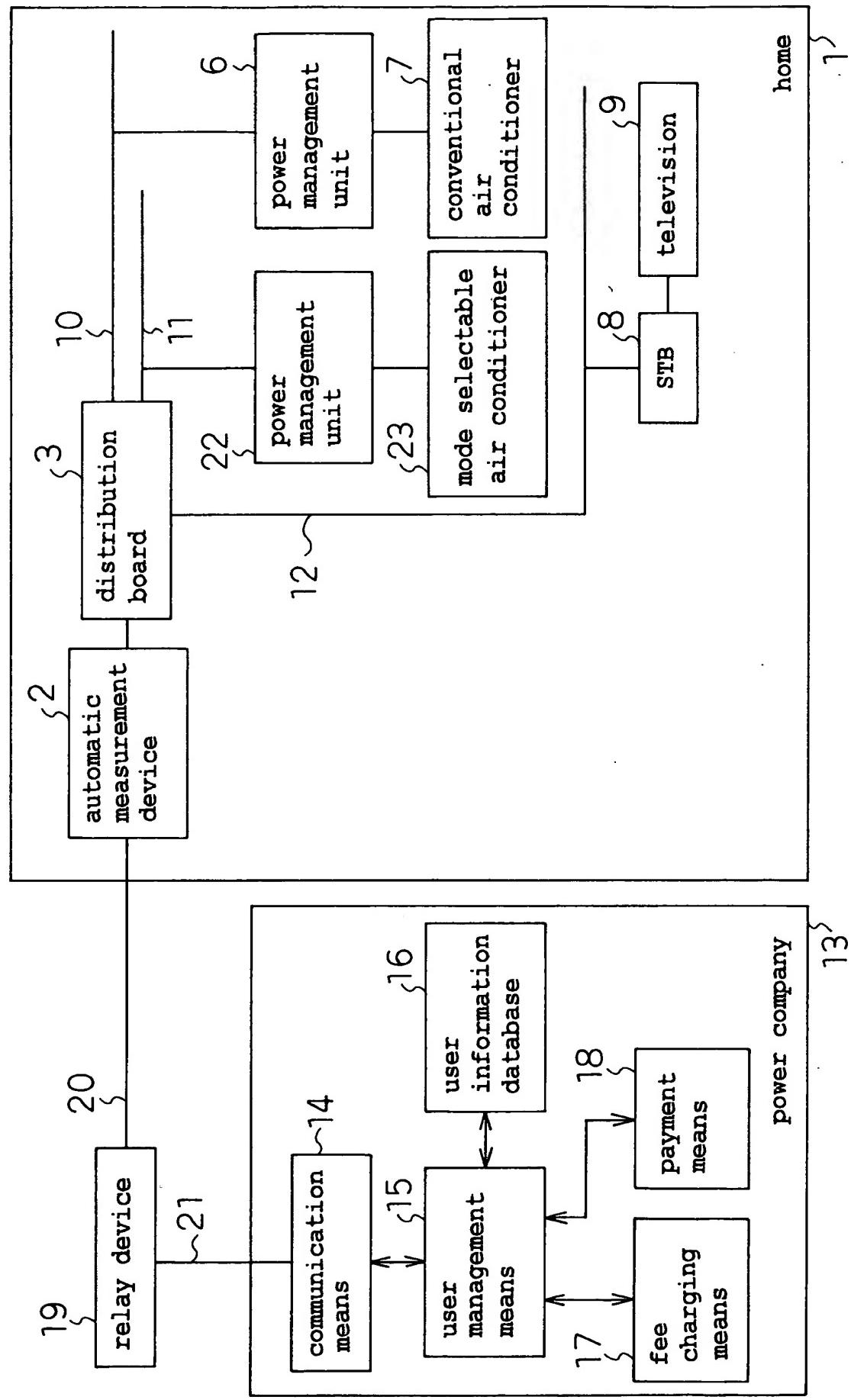


Fig. 5

mode	special price mode	conventional price mode
sales price	10,000 yen	7,000 yen
amount of power consumed per unit hour	900 W/h	900 W/h
power utilization fee	12 yen per 10 W/h	10 yen per 10 W/h

Fig. 6

